

The Fun Times

Edited and Published by J&J Amusements/Automated Batting Cages/Kidzkart, Inc.

Fall 1996

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Viper & Sidewinder



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VISIT REPTILE CITY!

VIPER & SIDEWINDER

By Marv Foster

Reminiscent of sports cars of the '50s and '60s, J&J proudly introduces the "Viper", a new go-kart styled after the popular Dodge sports car. This racy model, along with its two seat version the "Sidewinder" is sure to attract attention on any track. Young riders are urged to "share the excitement" and bring an adult along for a fun ride. Besides racy looks Viper and Sidewinder offer:

Operators have a choice of a 5.5 up to 9 hp Honda engine. Select the power that will work best on your track. The karts' spring steel bumper rail is warranted for 3 years. It helps protect drivers, riders and karts from the inevitable bumping and thumping of concession karting. Powder coated heavy gauge Monocoque chassis looks great longer and resists corrosion. Self adjusting hydraulic disc brakes are standard and provide powerful stopping that needs little attention. (You wouldn't want "Model T" brakes on your family car, so why settle for them on a kart?) The 4 point seat-belt harness with quick adjust and release tabs is a first-quality safety system that also promotes quick loading and unloading of riders. Color coded gas and brake pedals help neophyte drivers know which pedal to use and overcome almost any language barrier.

Viper's 10 Gauge heavy duty split rims are tough wheels that make it quick and easy to change tires. Closed cell foam seat cushions and pads look "great" and provide good comfort. Compound "V" belt final drive is standard and cog belt final drive is an option. Select the system that will work best in your environment. J&J's quick-change motor mount

"Customers have choices of 400 color combinations that are gel coated into the fiberglass body. You can choose color schemes that are right for you and your park...and have the most colorful fleet hands down."

does double duty as a belt adjuster, provides infinite tension adjustment and easy engine swap or belt change in less than 2 minutes.

No paint to nick or wear off so your karts look better longer. J&J's exclusive Big Foot double thick tread tires are stock. You get a big foot print and long wearing tread.

Large capacity translucent plastic fuel tanks are offered so karts run longer between fill ups and you can see fuel level in tank. For more pictures and information, contact our website:

<http://www.jjamusements.com> or call us at 1-800-854-3140. ■



PRODUCT NEWS

New ABC "SoftFlite" Ball Rolls into Production

By Dick Hall

ABC is now manufacturing a new, softer "SoftFlite" baseball which will reduce injuries, bat "sting" and broken bats.

"This ball will become the standard in the industry",

states Doug Spray, ABC General Manager.

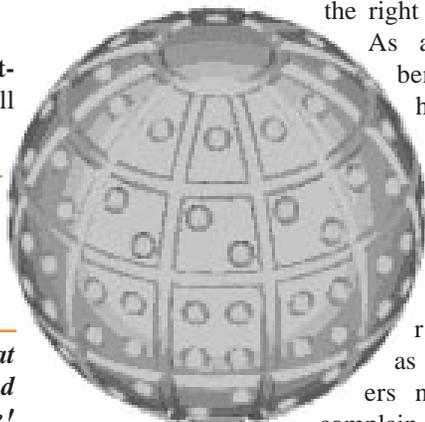
"We have tested several softer style balls at our batting ranges the past few months and the managers won't use anything else! Customer acceptance is 100% and we think they have increased our revenues as the weather has turned colder."

The "SoftFlite" is made of urethane, the same material that all batting range balls are made from. However, the chemical make-up of the raw material results in a softer ball. The accuracy of the ball is the same as the harder balls. It may require that the machines be adjusted slightly to accommodate the softer consistency. The "Softflite" and our current harder ball, cannot be mixed in the range. A total conversion from hard balls to the softer ball must be made.

The ABC "Softflite" will be unique in the batting range industry. First, ABC is the only batting range equipment manufacturing company that manufactures it's own baseballs and softballs. This allows us to monitor quality and consistency better than all of the other ball suppliers. (An examination of our competitor's baseballs will show their inconsistency. Look for out-of-round balls, wide weight differential and very shallow dimples). Our ball will also continue to have both dim-

ples and radial grooves molded into the ball. These additional relieved surfaces of the ball allows for **more accurate pitches and longer life!**

We recognize that converting to these new balls is costly. However, we strongly encourage you to make this conversion. Reducing injuries is our number one goal at ABC. We believe that the "Softflite" is a giant step in the right direction.



As an added benefit, we have witnessed

increased revenues as the players no longer complain of "sting-

ing" hands after just a couple of rounds. Please excuse us from using one of Tim Sorge's favorite saying but, "It's a NO Brainer!"

To further take the sting out of it, ABC is offering these balls at an introductory price of \$22.00 per dozen. This offer will be extended through June of 1997. (However, ordering early will get them into the ranges for the chilly Fall, Winter and Spring season. Today is the perfect timing for ordering the NEW "SoftFlite").■

NOW SHOWING!

ABC Produces "Batting Range Training Video"

Continuing our quest to be the finest batting range supplier for the commercial batting range industry, ABC has produced the first and only Batting Range Training Video

tape available for the batting range industry. This tape details the Daily, Weekly, Monthly and periodic maintenance required to maintain your batting range. This tape also details the design and operating standards adopted by ABC for our batting range owners.

This training tape should be used in conjunction with our Owners Manual to educate and train the owners and their employees in the proper care and maintenance of the ranges and the Safety Standards necessary to operate in the safest manner possible. This tape should be viewed by anyone working in and around the batting range and should be part of any employee training program.

As an added bonus, you get to see Darren Lenz, Tim Coleman and Dick Hall acting! Check out Doug Spray's "Cecil Fielder Impersonation"! These tapes are a MUST for any owner. It will make your batting range safer, cleaner and more profitable! Cost for each tape is \$9.95 plus shipping. Quantity discounts are available for multiple-batting range owners.■

Attend the ABC "Batting Range Seminar"

ABC will be hosting our "Batting Range Seminar" during the November IAAPA Conference in New Orleans. The gathering will be held at the Royal Sonesta Hotel November 19th from 2:00 until 4:00 PM. The topics will include Repair and Maintenance, Safety and Marketing. If you have not attended one of these discussions, please consider attending.

In order to accommodate all of our guests, you must call Leah Hall, our ABC receptionist, for reservations. Please call Leah today, 1-800-547-2243.■

Exploring SAFETY ISSUES

Things That Go BOOM! Bumper Boat Chemical Safety.

By Tom Braznell

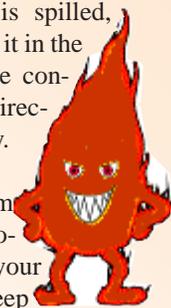
The mixing or improper handling of chemicals can result in fire, chemical reaction or injury. This is especially true of chlorine based products because chlorine is an active oxidizer. Knowledge, caution and careful handling is very important.

Gasoline, as you know, is flammable and should be stored away from anything that could ignite it. This includes electrical equipment and chlorine. Do not allow gasoline to block an exit doorway or fire extinguisher.

Chlorine tablets can result in a chemical reaction and fire if they are exposed to petroleum products or become damp with water. If you are concerned call the manufacturer of the product or the national chemical emergency phone 800-255-3924.

The most dangerous product that requires the most care is granular chlorine - calcium hypochlorite. A violent chemical reaction and fire will result if any material (especially petroleum products like gasoline or oil) comes in contact with the dry granular chlorine. It should never be stored near petroleum or liquid products. Store in a dry, clean area and be sure that the area is kept clean. If some of the granular chlorine is spilled, sweep it up quickly and put it in the pond - never back into the container. Read the container directions and cautions carefully.

In summary, a fire from gasoline and a granular chlorine chemical reaction are your two greatest concerns. Keep you work area clean and study the storage of your key materials. Be Safe!■



INCIDENTS & ACCIDENTS

By Leon Wilbanks

Accident Procedures

As Paul Simon once said, "There were incidents and accidents, there were hints and allegations." The survival of your business may depend on how your facility handles these situations. We all have report forms for this eventuality but after several years of reviewing incidents and dealing with lawsuits it is apparent that certain vital information is usually lacking. At least in regard to those involving bumper boats and go-karts. Keep in mind that most lawsuits take two years to process so the information is old, witnesses can not be found, employees have moved on and no one remembers what took place. In short, the name of a witness and the description of what happened is not nearly enough.

Other steps should be taken:

1. Remove the unit involved from service immediately. Record serial numbers and description of the unit, if possible, a photograph would be great.
2. Have a check sheet and test procedure for servicing all karts. Make sure the specific kart involved in an incident is tested, a sheet is filled out and signed, before unit is placed back into service.
3. Make sure that maintenance records of the unit involved are kept for at least a one month period, prior to and immediately after the incidents make these a part of the report. Also include the training records of the attendants involved.

One way to accurately record the event is via use of a camcorder or audio recorder. This may not be allowed as evidence in court but it is invaluable as a record of what happened. Immediately interview any employees involved. Recounting their recollection of the incident could be valuable information later.

Video Monitoring

A number of operators have installed video



monitoring systems for their entire go-kart track. Bob Rippey of Jungle Rapids in Wilmington, North Carolina loves his set up, "At a cost of over \$10,000, I gave it a lot of thought. Since it was installed we have avoided at least two lawsuits." Bob cautions that a video system is impartial and will record poor operations and mistakes by your personnel as well as irresponsible acts by the customer. Bob goes on to say, "As far as I am concerned, no track should be without it. Just make it part of your budget."

Proper handling of incidents and accidents is not difficult. A strong training program and a good procedure for handling incidents and accidents will give you the details you may need later. Taking care of your "due diligence" is the best defense you have against the specter of lawsuits.

Accident Reporting

The following Accident/Incident reporting guidelines are furnished by the IRGA (International Recreation Go-Karting Association, 5108 Broadway, Suite 232, San Antonio, TX 78209, Phone 210-824-1923.) J&J recommends that if you are not a member of IRGA; call now and join.

IRGA Reporting Guidelines

There are a few basic points the attendant should keep in mind when completing an accident report. The first point is to insure the accident report is accurate. The attendant needs to complete

Continued on page 10

FRANCHISE OPPORTUNITIES

Presenting the Greatest Franchise Opportunity Known To Man, Moose, Or Squirrel.

The Huish Family Fun Centers have played a major role in Southern California's family entertainment industry for over 35 years. Originally conceived as miniature golf centers, the family Fun Centers have expanded significantly to include go-karts, arcades, bumper boats, batting cages, ferris wheels and other family oriented attractions. After two decades of success, twin brothers, Jim and John Huish decided they needed something extra to draw families back to their operations more often. Bullwinkles was the key. They knew immediately that the restaurant concept and multi-generational

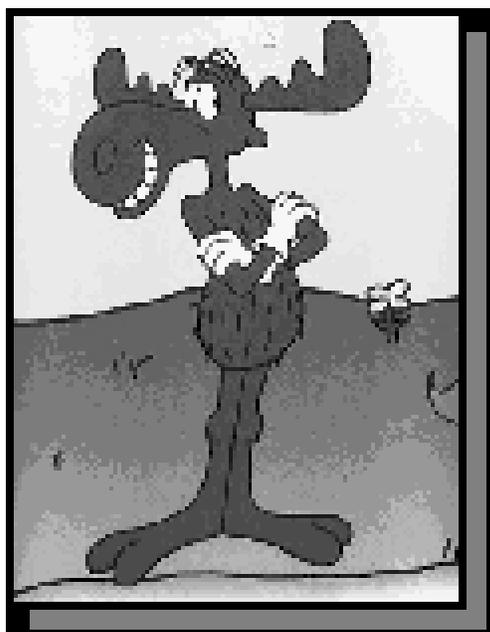
appeal of Rocky and Bullwinkle meshed well with their amusement parks so a franchise was opened. The idea worked so well that they bought the company in 1991.

Bullwinkles International was soon formed to begin franchising this new form of family entertainment.

Bullwinkles International offers four franchise options for

the Family Fun Centers and Bullwinkles Restaurants. This fact sheet will give you an outline of all four options with some of the costs and sales for each.

These enclosed figures have been derived from our 6 company owned Bullwinkles and 5 of our company owned Family Fun Centers. After the obtaining our application and returning it to us we meet to discuss the process, our Uniform Franchise Offering Circular will be given to you with more detailed information.

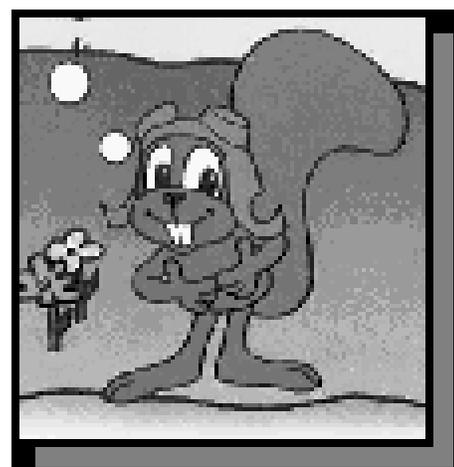


Option 1

The first option is our full size, freestanding restaurant. This Bullwinkles can be situated in an in-line mall, a separate building, or in connection with an existing entertainment facility. The building can range from 8,000 square feet to 12,000 square feet. Typically, in addition to seating for 300 people, this location has a full menu, Kidopolis soft play area, game room, water show and animated show or video wall with karaoke.

Option 2

Our second option includes a freestanding Bullwinkles with the outside attractions of our Family Fun Center. A list of recommended attractions, sizes, costs and sales are listed below. Jim and John Huish opened their first Family Fun Center in 1959 with miniature golf. Almost 40 years later the Family Fun Centers and Bullwinkles Restaurants are recognized as the ultimate in Family Entertainment.



Option 3

Option 3 offers a complete Family Fun Center with a scaled down version of Bullwinkles restaurant, including menu and service area. This allows the location to utilize our beloved characters, marketing and advertising strategies, while still being able to offer quality food from a snack bar type venue.

Option 4

Option 4 is our modified kitchen with appropriate menu which fits into an existing entertainment center. By doing this we can offer guests a variety of quality food to make a more well rounded experience. All this while still taking advantage of over 40 Jay Ward cartoon characters. Depending on size constraints, this option may also include a show room, seating area and entertainment. ■

Call 1-800-768-8111

AN ANIMATED PAST MAKES FOR A VERY REAL FUTURE

WINTERIZATION TECHNIQUES

for your Batting Cage

After 14 years of managing and servicing batting cages, I have found that performing these WINTERIZATION techniques listed below, will extend the life of your batting cage equipment. If you have any suggestions or concerns about our techniques, please call our Customer Service Department and we will be glad to assist you.

DRAINAGE & CONVEYOR SYSTEM

- 1) Turn off power to the sub panel located in pit area.
- 2) If using an electric powered sump pump drainage system, be sure that the power leading to the sump pump is left "ON" at all times.
- 3) OPTIONAL: Remove fiberglass shroud then disconnect conveyor from hopper and place in area away from rain, snow, sleet etc...

NETTING SYSTEM

- 1) One method to protect your net and pipe structure is to un-tie the rope lanyards at every perimeter pole and let the net hang straight down from the net collar. By doing this, it allows any heavy snow load from tearing the net or bending the center pole and perimeter poles.
- 2) Another method that gives you a comfortable degree of safety and saves the job of pulling the net back up in the spring is as follows: At the top of each perimeter pole, tie a single piece of netting twine between the top horizontal rail and the metal net ring. Next un-tie the rope lanyard that typically holds the netting in place. This will hold the net in place, yet the single strand of twine would break loose under a heavy snow load. Upon opening in the spring you will need to re-tie the netting to the perimeter poles using heavier rope.

PITCHING MACHINE & LIGHT BOX

- 1) Place plastic bag over all pitching machines, then ventilate the bottom of each bag either by leaving bottom of bag open or placing a 3 inch long plastic tube that is at least has a 1 inch diameter hole. Tape the tube with the bag to the machine post.
- 2) Remove light boxes and place in a covered area

away from direct weather. Cover up any bare wiring and place away from flooding levels.

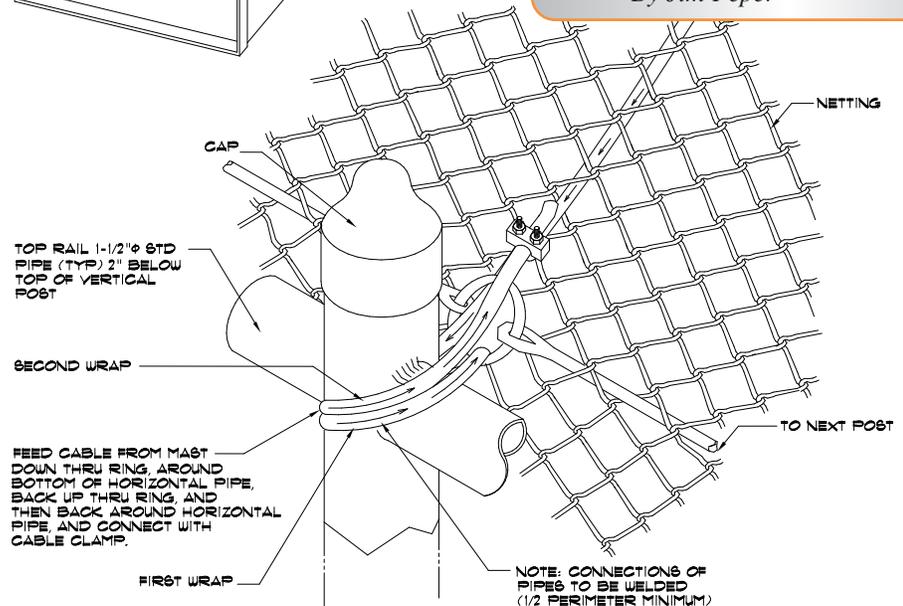
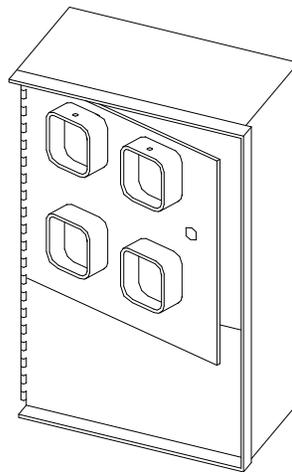
COIN BOX & MICRO-PROCESSOR

- 1) Place plastic bag over all coin boxes, then ventilate the bottom of each bag either by leaving bottom of bag open or placing the 3 inch long plastic tube, then taping the tube with the bag to the machine post.
- 5) Unplug Master Control Panel power cord from outlet and remove all processor cards located in the middle of Master Control Panel, then place cards in a safe and dry place. Remember where they are stored.

NOTE: If you have any questions before winterizing please call ABC's Customer Service Department for questions. 1-800-578-2243



By Jim Peper



HOW TO CONTACT THE FUNTIMES

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The Funtimes welcomes all readers written comments, questions, and suggestions regarding any aspect of the Newsletter. We reserve the right to edit your letter and all letters must include your name, address and daytime telephone number. Direct all correspondence (by mail or electronically) to Letters to the Editor.

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REPORTS

FROM OUR

COMPANIES

IT'S SHOWTIME!

By Marv Foster

Here it is, that time of year again. Fall is upon us and it's time for amusement manufacturers to show their wares...and here at J&J, we've made some major changes in our exhibits. The BIG change is that we're showing a lot more product. Starting with the IAFEC Fun Expo in Las Vegas we displayed our full line of 8 karts and 2 bumper boats. Fun Expo ran at the Sands Expo Center, October 10th through 12th and our display was in space #1027. Seen there for the first time was the racy new Viper and it's two-seat version, the Sidewinder. Debuting too, is the two-seat stock car style Double Thunder and the battery powered Lightning Bug electric bumper boat. Also on display were updated models of Can-Am, Sidekick, Indy and Thunderbolt karts with new exciting graphics packages. It's a colorful exhibit.

Technically new and on display at remaining shows will be the J&J Genesis chassis that gives buyers the choice of two wheel drive, left wheel drive, or right wheel drive karts. Evolutionary changes to J&J karts and boats will also be highlighted.

A smaller exhibit followed on October 18th, 19th and 20th at the World Waterpark Association symposium and trade show. This event was held at the Greater Fort Lauderdale - Broward County Convention Center in Florida. Our exhibit included both bumper boats and a kart. Water expert, Tom Braznell was in our booth to answer questions about bumper boat pond water treatment and clarity.

We'll have a few weeks to get ready for the next show, which is a "biggie". This is the IAAPA (International Association of Amusement Parks and Attractions) show in

New Orleans, November 20th through 23rd. This is a very large show and covers over 15 acres inside with some additional outdoor exhibits at the Ernest N. Morial Convention Center. We'll have the large display in space #3518. This show offers the last reasonable time to make decisions about acquiring equipment for Spring openings.

Just a little over seven weeks later on January 16th, the "last chance" show opens at the Orange County Convention Center in Orlando. This is LeisurExpo and it is the absolute last chance to see and choose equipment in time for Summer openings. We'll be



Trade Show at Fun Expo in Los Vegas

there again with the large display, showing all the models and anything new that has developed since the other shows.

If you'd like to attend any of these shows, here are the phone numbers you can call for more information.

IAAPA Trade Show:
703-836-4800
LeisurExpo:
305-448-7976

We sure hope you'll stop by our display at these shows to get acquainted, look at our products or just to renew old friendships. See you there! ■



After a very successful launch of the Character "KidzKart" late last year, "KidzKart" is introducing it's newest electric kart, the "Sport Racer". Designed after one of those very exotic and high-tech Italian car builders, the new "Sport Racer" will appeal to the young racer in your family! The "Sport Racer" is equipped with the same drive system as the Character Karts (Mr. Taxi, Police Chief and Fire Chief). All "KidzKarts" have a 24 volt battery system with a built in "smart" battery charger. (These charger's charge both batteries at one time and once they are at full charge, the charger switches into a "rest" mode. This will extend battery life and will eliminate over charging the

batter-ies). Each battery is an aircraft-style deep cycle saturated glass mat battery. (A fancy term for a non liquid, sealed battery. No worries about spilling very corrosive battery acid).

The "KidzKarts" are NOT toys! You will not find them at Costco, "Toys R Us" or your neighborhood toy store. These karts have been developed specifically for commercial amusement use. All karts weigh approximately 200 pounds. The frame is constructed from 12 gauge steel and powder coated to eliminate rust and corrosion. The bodies

are fiberglass and the colors are impregnated into the fiberglass (gel-coat process). The speed of the karts is adjustable and they can be driven between 2-8 MPH. The steel tube bumper is designed for impact dampening. Continuous run-time is approximately 10-12 hours! Battery life is rated at 36 months. "KidzKart" offers a toll free phone number

KIDZKART INC. DEBUT'S NEW SPORT RACER

1-800-578-2243

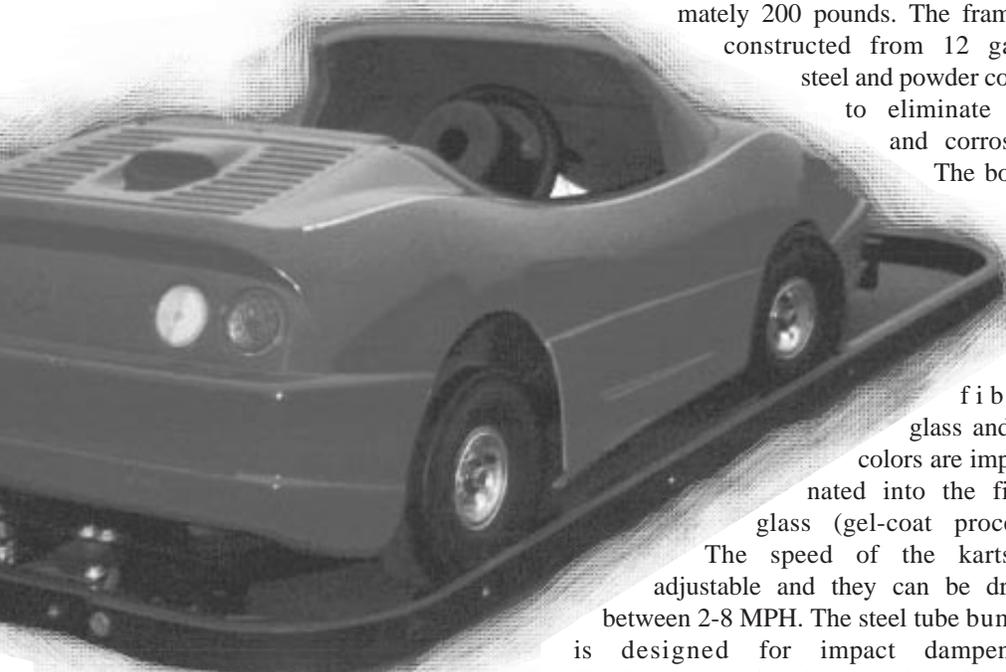


for technical assistance and will help with track designs to accommodate your available space.

The owners of these karts operate them in several different venues. One owner has a portable KidzKart operation which he moves from shopping mall to shopping mall. He reports the karts have been an unqualified success! (Incidentally, this same operator also had a similar arrangement with a portable Lazer Arena. He has scraped this attraction to devote full time to his KidzKart operation). Other operators include Camelot Parks (an FEC operator with seven parks), Nickel's Midway Pier (a large ocean front amusement center) and several go-kart operators. They all have the same thing in common. The need for an attraction for the four through eight year olds.

Please call us if you have any further questions about the karts or about ordering. "KidzKart" will be displaying the karts at the up coming IAAPA show in New Orleans the week of November 18th and the Leisure Expo in Orlando in January. If you have any interest in attending either of these shows, please contact us. ■

Don't Forget, "Add more Smiles to your Park! The Kidz will Love 'em"





With Dan Hansen

Preventive maintenance: maintenance practice that focuses on preventing breakdown or damage. It encompasses such activities as oil changes, service training, various diagnostic procedures, service bulletins etc.

pre-ven-tive (prĭ-vèn'tĭv) also **pre-ven-ta-tive** (-te-tĭv) adjective

1. Intended or used to prevent or hinder; acting as an obstacle:
preventive measures.
2. Carried out to deter expected aggression by hostile forces.
3. Preventing or slowing the course of an illness or a disease.

noun

1. Something that prevents; an obstacle.
2. Something that prevents or slows the course of an illness or disease.

main-ten-ance

main-ten-ance (mân'te-nens) noun

1. The act of maintaining or the state of being maintained: the maintenance of family traditions.
2. The work of keeping something in proper condition; upkeep.
3. a. Provision of support or livelihood. b. Means of support or livelihood: an income that barely provided maintenance. See synonyms at LIVELIHOOD.
4. Law. The unlawful meddling in a suit by providing either party with the means to carry it on.1

Oil Change

Change the engine and reduction case oil, follow the viscosity chart in your Owner/Service Manual. Start engine and allow the clean oil to circulate throughout engine for approximately 3 minutes. Remove spark plug and pour about a tablespoon of clean engine oil into the cylinder. Crank engine several revolutions to distribute oil, then reinstall spark plug.

Brake Fluid

If the annual brake fluid change has not been performed recently, it is advisable to change the brake fluid, as contaminated fluid will cause corrosion and deterioration of the hydraulic brake system. Fluid should be light amber in color. If it is dark or cloudy, the system must be flushed and fluid renewed.

Fuel Tank

Drain the fuel tank to remove any moisture or contaminant's. Clean and drain carburetor float bowl before storing to prevent deposits caused by fuel that evaporates over time.

Cleaning and Waxing

Storing a dirty Go-Kart can lead to corrosion, because dirt retains moisture. Thoroughly wash and dry Go-Kart. Polish and wax all painted/gelcoat surfaces. Spray the unpainted castings such as engine, reduction gear case, spindles and related hardware with a corrosion protectant to retard corrosion and rust.

Tires

Inflate tires to the recommended pressures and inspect.

Chassis Lubrication

Grease spindles, axle bearings, rod ends, throttle arm pivot, pedal pivots to purge any water or contaminant's form these pivot points. Treat other pivots, when no grease fittings are provided with water-displacing light lubricant spray.

Storage Area and Covering

Select a storage area such as a garage or storage room that is free from dampness and high humidity. The daily temperature change should be minimal. Do not store in direct sunlight, open flames or sparks. Selecting the proper cover is important. An unvented, airtight cover may lead to corrosion and rust due to trapped moisture/vapor. Use a vented cover, which will allow moisture to escape, rather than retaining it. **Warning: Gasoline is extremely flammable and can be explosive under certain conditions. Make sure the area is well ventilated and free from any source of flame or sparks.■**

GO-KART CERTIFICATION *TRAINING*

BACK TO SCHOOL

J&J's reputation stands strong because of our commitment to manufacture quality products and provide quality service.

Providing quality service is not something that just happens, it is something that requires knowledge and hard work. To help support your business in this endeavor, J&J and International Recreational Go-Kart Association provides up-to-date technical training for your technicians. In addition to Field Training conducted by our Service Manager, International Recreational Go-Kart Association will present the Honda Engine Maintenance Certification program, J&J and IRGA will present the Go-Kart Chassis Certification program exclusively during the 1996 IAAPA convention in New Orleans, Louisiana.

The certification programs will be offered on Thursday, November 21 at the New Orleans

Convention Center from 8:00am - 10:00am. The first hour of the program will be dedicated to Honda Engine Maintenance and Repair Certification Program, the second hour will be dedicated to Go-Kart Chassis Maintenance Certification Program. Six concession go-kart manufacturers will conduct individual certification courses, including J&J Amusements, RE Enterprises, Formula K Raceways, Amusement Products, LLC, Funmaker, and Shaller Enjuneering. Don't let yourself or your technicians miss out on these invaluable programs!

Even if you don't want to get certified, sit in at one or all programs and compare how not all go-karts or manufactures are created equal!!!

For enrollment or questions regarding the certification programs, please call IRGA office at (210) 824-1923. ■



Automated Batting Cages, Corp.

"The Leader in Batting Range Technology"

The Perfect Addition To:

- Family Entertainment Center
- Go-Kart Track
- Miniature Golf
- Golf Driving Range
- Municipal Recreation Center

ABC Provides:

- Baseball/Softball Pitching Machines
- Enclosed or Open Field Designs
- Complete Construction Blueprints
- Custom Fit Batting Cage Netting
- Turn-Key Construction Services

Automated Batting Cages

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Salem, OR. 97303

TOLL FREE

1-800-578-2243



**For More Information Contact:
ABC at (503) 390-5714**

PROMOTIONS



By Doug Spray

Everyone is always looking for new programs that markets and promotes their facility. ABC is sponsoring a seminar at the upcoming IAAPA show of which a major portion will include discussion of different promotions our range owners have used. As we learn of these promotional ideas in the future, we will share them with you via this new "Fun Times" column, "Promotions".

A successful promotion at one of our own sites, **Beaverton Batting Cages**, has been the "Friday Night Lock-In". We participate in this program with our neighbor **Malibu Grand Prix**. **Kevin McConnell**, the long time manager at the **Malibu Grand Prix Portland, OR**, site, is the individual who deserves credit for creating this promotion. Kevin will contact church youth groups and propose the idea to the youth leaders. He may contact several different churches so the attendance is increased to a cost effective level. When a single or combined group of at least 60 people commit, then the "Lock-In" is scheduled and the entire facility is dedicated to that group between the hours of 12:00 AM to 4:00AM. The charge of \$12.95 per person entitles everyone to unlimited hitting, video games, and go karts. Food purchases are available for an additional charge. Staffing can be scheduled at a minimum since you will know before hand the amount of people attending. Another advantage is that the promotion may be held at virtually anytime of the year. If weather prohibits participation of any of the attractions, you can simply reduce the per person price by a reasonable amount.

While the church youth programs are an excellent group to target, do not limit yourself to only them. This concept can be applied to high school sports teams, clubs, and any other youth organizations. Use variations and make adjustments so that you can apply this idea to your own facility. The promotion is a great opportunity to generate revenue during hours you would normally be closed. It also provides a safe and fun environment for the group and an evening of fun these groups will look forward to. ■

SAFETY ISSUES

Continued from page 3

the report as soon as possible after the accident occurs. The more time that passes between the accident and the writing of the report, the greater the chance of lost or forgotten information. The report should include the facts as to what happened and may include statements of third parties as to the occurrence. The attendant should get statements from witnesses including their names, addresses and phone numbers. This step is important because eye witnesses can support the facts as to what really happened. The last point to remember is not to discuss accidents or incidents with anyone outside the facility.

The accident/incident report should be specifically designed to suit the unique features of the facility. Below is an outline of items that should be included in, but not limited to an accident/incident report.

1. Information About the Victim and Accident or Incident
 - A) Name of injured guest or staff member
 - B) Injured party's address and telephone number
 - C) Gender and age of injured guest or staff member
 - D) Date and time of accident or incident
 - E) Date and time of report
 - F) Location of the accident or incident
 - G) Area of the facility where the accident or incident occurred, including the condition of the environment
 - H) Witnesses address, telephone number, social security number and signature to verify presence.
 - I) Type of injury
 - J) Type of activity
 - K) Brief, but complete description of the accident or incident
 - L) Violation of rules
 - M) Status of injured party
 - N) Emergency first aid given
 - O) How victim was transported from facility
 - P) Name of person notified (guardian if victim is a minor)
2. Information About Rescue, Assistance or First Aid Given
 - A) Type of rescue
 - B) Distance to get to victim
 - C) Assistance given or needed

- D) Equipment used
 - E) First aid administered - yes or no, if no, why not?
3. Medical Treatment
 - A) EMS called by whom?
 - B) Time of call to EMS
 - C) Time EMS arrived
 - D) EMS personnel actions
 - E) Facility where victim was transported
 4. Administration Requirements
 - A) Did person making the report witness the accident or incident?
 - B) Signatures from the following persons:
 1. Person administering aid or rescue. ■

Wireless Kart Control Timing Panel

The CC200-02W is a state of the art **Kart Control Panel** that includes a hand held Wireless Remote Control. This allows your track attendant to be free to assist in any area of the track where an extra hand may be needed. The remote will allow the attendant to control the START, STOP and CAUTION functions of the system. Line of sight range of the remote is 500 to 700 feet.

The Panel has a full function event timer allowing you to adjust the length of your ride to any number of settings. The system also will control all of your traffic lights along with



the karts when interfaced with Nova's kart control systems. Order your's today, Call 1-800-854-3140 . ■

80 Facilities buy J&J Karts in '96

by Sharon Domaschofsky

This has been a year of record growth for J&J! (We even had to find a bigger facility.) We've had the privilege to work with clients from Alaska to Florida, Hawaii to New Jersey and points in between.



Jim Langham (right) of Thunder Road

The Sartain's of Mulligan's Family Fun Center opened their center late this year in Mississippi. Thunder Road in South Dakota added J&J Sidekicks to their existing track. Al Novstrup reports he is very pleased with how "roomie" our two-seater is.

Just 4 Fun and Putt Putt, both of Indiana, added a total of 25 karts to their respective facilities. Denny Scott of Just 4 Fun is already adding Bumper Boats and Batting Cages for spring. Thanks Denny!

Icicle Junction in Leavenworth, WA added J&J Bumper Boats to their picturesque facility. Speaking of picturesque, Carol and Neal Holter of World of Christmas, were



Carol & Neal Holter of World of Christmas

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CALL FOR FREE ESTIMATE

Karla Chvastasz brought the first Bumper Boat attraction to **Wasilla, Alaska** this summer. Now, she has taken it "on the road" to brave the Arizona winter. **Good luck Karla!**

Chris Senti and **Scott McCaughin** are doing their part to prevent pollution by operating



Scott McCaughin of Shadow Cliffs

J&J electric Bumper Boats at their **Shadow Cliff park in Pleasanton, California**. Thanks guys!

Malibu Grand Prix bought a fleet of Thunderbolts for use at the Pacific Exhibit in Vancouver, Canada. **Ron Norgan** has opened the first Family Entertainment Center of its kind in **Medford, Oregon** with J&J Karts and Boats and ABC Batting Cages! **Wonderland**

USA in Eastern Washington opened for business this summer with J&J Scorpions and Sidekicks.

More than 80 facilities within the USA bought J&J Go-Karts or Bumper Boats this year alone! But J&J didn't stop there. You can find our Go-Karts, Bumper Boats and accessories at facilities in; Asia, Australia, Canada, Central America, Europe, Middle East, New Zealand and South America. Literally throughout the world!

We couldn't have done it without all of our valued clients and so as the '96 season concludes J&J's staff and owners would like to send a heart felt thank you to each and every one of our 1,457 patrons.

**** A note to all: If you're "comparison shopping," give us a call for a complete information packet. (We can help with planning as well.)**

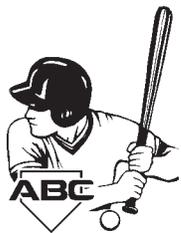
If you are going to order for the '97 season, please get those orders placed before the end of December to help assure the delivery date you desire!■



Randy & Tami Finzer of Thunder Road

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